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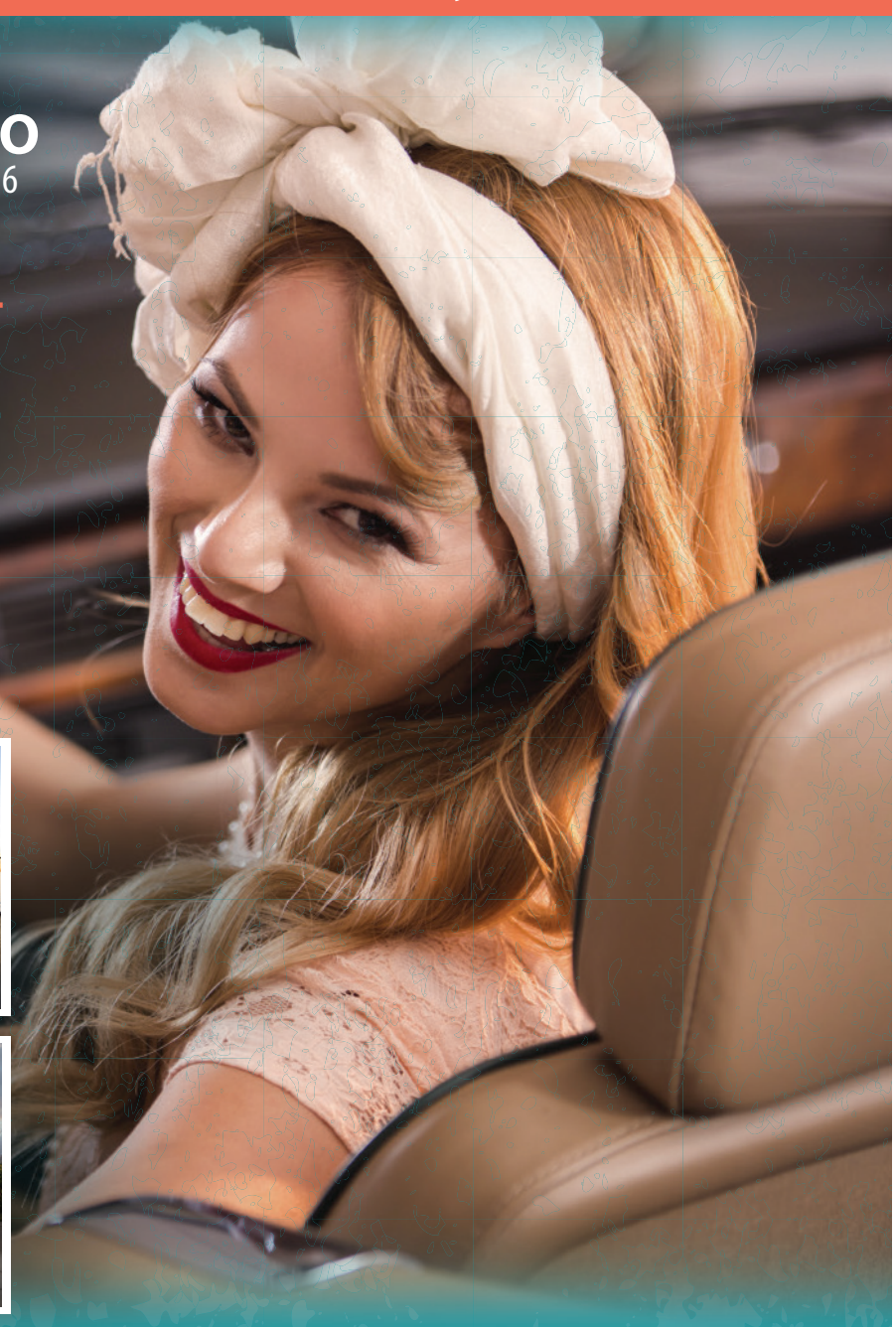

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The "New" Spokane Auto Show has something for everyone even the kids! Your kids can enjoy riding classics and new cars; well let's just say classic & new electric cars. They have a safe area to have a little fun.

We also have a mini classic car show, come see rare and classic cars while looking and shopping for new automobiles. Please visit these attractions and other vendors in Ag B Building.

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See the year's best new cars this weekend at the 2016 Spokane International Auto Show

Great prices on the hottest new products! On-site financing! Prize giveaways! Live-action media wall! Fun for the kids!

Rick Rielly
Vice-president/General Manager, Foothills Lincoln Mazda
President, Spokane New Car Dealers Association

The year's best new cars, trucks and SUVs take the spotlight this weekend at the 2016 Spokane International Auto Show.

It's your best chance to see and experience all the new vehicles under one roof — and an opportunity to make a great buy, as the dealers come ready to sell.

"We look at this as the beginning of our selling season," said Rick Reilly, vice-president and general manager of Foothills Lincoln Mazda and president of the New Car Dealers Association.

"All the dealers will be there, ready to make their best deals of the year."

Great buys, big fun!

Show organizers have a few new tricks up their sleeves this year. The Fair and Expo Center will be a swirl of activity, with prize giveaways, a live-action media wall, a classic-car collection and a display of drivable electric cars just for kids.

The show, which fills three large buildings at the Spokane County Fair and Expo Center, opens Friday, Feb. 12, and continues through Sunday, Feb. 14. The purchase of a show pass allows multiple entries throughout the weekend.

Prizes include a 50-inch TV and a GoPro camera. You could win a night's stay in a suite at the Mirabeau Hotel, dinner and breakfast included, or two tickets to the Gonzaga Bulldogs' final home game of the season.

Past, present and future

"Our show theme is ***Past, Present and Future***, "said Don Kellman, executive director of the Spokane New Car Dealers Association. "Every classic or collectable automobile started as a new car in a dealer's showroom, and we wanted to include some of those cars."

Show-goers who venture into the Ag B Annex at the Spokane Fair and Expo Center will view a collection of classic cars on loan from area enthusiasts. Among others, Kellman said, "We'll have three '60s-vintage Mustangs, including a Shelby. We have a '69 (Chevrolet) Z28, which is just in beautiful shape."

The theme also gives rise to a brigade of hostesses dressed in period costumes. Equipped with microphones and GoPro cameras, they'll roam the show floor, interviewing dealers and talking to attendees.

Those conversations, including special show offers, will be displayed on the video wall, and will be shared on such social media outlets as Facebook, Twitter and Instagram.

"We want to get everyone involved, whether they can get to the show or not," Don Kellman explained.

Let's talk financing

"One of the show sponsors is the Washington State Employees Credit Union," Kellman said. "They'll be at the show, with a booth, where buyers can discuss their financing options."

"Financing a purchase is easier now than it has been in some time and interest rates are still very low," Reilly added.

New user-centric lease programs play a big role in new-car sales, he noted: "About half of our dealership's sales are leases."

In the wake of the recession, the nation's dealers are looking to replenish their used-car inventories. With used cars in demand, your trade-ins is no doubt valued now more than ever.

In short, the 2016 International Auto Show is not only the weekend's best entertainment value, but also a great way to pick up the car, truck or SUV you've been dreaming of.

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Toyota Prius
Lincoln MXK
Buick Cascada

Enter to win!

Grand prizes at the auto show include a 50-inch TV and a GoPro action camera

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- Two tickets to the Gonzaga Bulldog's final home game of the season

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And more! Every morning, prize packets will be hidden in the glove compartments of randomly selected cars. Be sure to check those glove boxes as you tour the show.

Check it out online!

Show managers will provide continual updates, interviews and special offers — even answer auto-related trivia questions — via social media.

- **Facebook:** spokaneautoshow
- **Twitter:** @spoautoshow (Hashtag: #spokaneautoshow)

Chevrolet

Handsome new Malibu lands in heart of family sedan market

Longer wheelbase enhances ride quality and cabin space; weight loss boosts economy and performance.

A new Teen Driver feature lets parents check in on their offsprings' driving habits and Chevrolet MyLink is updated with Android Auto and Apple CarPlay functionality.

Chevrolet muscles its way back into the heart of the family sedan market with the all-new and undeniably handsome 2016 **Malibu**. The front-drive sedan's newly lengthened wheelbase boosts ride quality and cabin space, while a 300-pound weight loss enhances economy and performance. A turbocharged, 1.5-liter four that makes 100 hp and is mated with a six-speed automatic powers lower trims. Upper trims get a 2.0-liter four that makes 250 hp and is paired with a new eight-speed automatic. Chevy expects a hybrid version to offer 48 mpg highway. A new Teen Driver feature lets parents check in on their offsprings' driving habits and Chevrolet MyLink is updated with Android Auto and Apple CarPlay functionality.

An all-new **Camaro** also debuts — with a four-cylinder engine powering lower trims. This isn't just any old four-banger; the turbocharged mill turns out 275 hp and 295 lb-ft of torque. A 333-hp V-6 is optional on lower trims, while a 455-hp 6.2-liter V-8 powers upstream models. The V-6 and V-8 en ginesget cylinder-deactivation tech that boosts efficiency. The '16 Camaro's platform is lighter and more compact than before, helping Camaro achieve a 200-pound weight loss. The top-level SS can be fitted with GM's adaptive Magnetic Ride Control suspension.

The 2016 **Tahoe** feature a new standard 8-inch color touchscreen interface, updated OnStar with 4G LTE WiFi capability, and an improved Chevrolet MyLink system, now with Android Auto and Apple CarPlay integration. New safety features include lane-departure intervention and forward collision warning.

The 2016 **Silverado** is updated with a bolder, more sculpted front fascia, a new eight-speed automatic and assorted the same MyLink updates as Tahoe.

BMW

BMW strides into future with new models, new technologies

The subcompact X1 crossover and larger-than-ever 7 Series sedan are fully made over this year.

The all-new X1 is a little larger, a lot roomier and way more comfortable than its predecessor. It's also lighter, more efficient and more extensively equipped.

The **X1** subcompact crossover is redesigned from the ground up. It's a little larger, a lot roomier and way more comfortable. It's also lighter, more efficient and more extensively equipped. Torque-vectoring AWD is standard, as is eight-speed automatic with hill-descent control. Standard-features include automatic windshield wipers, power liftgate, dual-zone automatic climate control, eight-way power front seats with driver memory settings. Electronics includes BMW's iDrive interface with a touchpad controller and 6.5-inch screen, navigation, Bluetooth phone and audio connectivity, and a seven-speaker sound system with HD radio, a CD player and USB input.

Longer, lighter and more structurally sound, The 2016 **7 Series** is a self-contained showroom of new technology. The new iDrive 5 control system adds Gesture Control, which uses 3D sensors to recognize hand movements to accomplish such tasks as changing the audio system volume and accepting or rejecting phone calls. By incorporating carbon-fiber-reinforced plastics into the body structure, BMW reduces the 7;s curb weight by up to 190 pounds, while boosting rigidity, strength and occupant safety. AWD is optional as is an adaptive air suspension. Three powertrain choices include a turbocharged six- and eight-cylinder engines and a plug-in hybrid. Expect the very latest — and beyond — in driver-assistance tech, telematics, cabin lighting and ambience and safety systems.

A new 320-hp turbocharged inline six powers the new **340i**, while all 3 Series models receive mild styling updates and a smattering of suspension and steering tweaks that improve handling precision.

The **6 Series** gets standard LED headlamps set into an updated fascia. Exterior mirrors are restyled, and a sport exhaust system is newly standard.

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Jaguar

Longer wheelbase, more aluminum for midsize XF luxury sedan

A longer wheelbase spells improved ride quality, more cabin and cargo space

Lots of aluminum finds its way into the body structure this year, so the XF is lighter, nimbler and more efficient.

The 2016 **XF** sedan marks a substantial departure from its predecessor, though you'd never know it from the outside. Jaguar grows the midsize sedan's wheelbase — and, with it, cabin and trunk volume also grow — without disrupting those gorgeous lines. Despite its lower roofline, the new wheelbase allows for more rear-seat headroom.

Lots of aluminum finds its way into the body structure this year, as well, so the XF is lighter, nimbler and more efficient. Power is by a 3.0-liter V-6 tuned to either 340 or 380 hp and rear-drive models are capable of 30 mpg on the highway. Inside, Jaguar blends traditional British style with such modern touches as a pulsating start-button and a motorized rotary gear selector.

An optional version of the standard InControl Touch infotainment system replaces the standard 8-inch touchscreen with a configurable 10.2-inch display.

The 2016 **F-Type** gets an available six-speed manual transmission, available all-wheel drive and upgraded tech and audio.

Coming soon: the all-new **XE** compact sport sedan will arrive this spring.

Nissan

Restyled Maxima larger, more efficient, more luxurious

Inside, new touchscreen technology adds separate rotary controller, greater utility

Nissan reinvigorates the full-size **Maxima** with dramatic new styling, improved aerodynamics and a more luxurious cabin. The 2016 Maxima is 2.2 inches longer than before and sits 1.3 inches lower. Weight is down, too, for gains in efficiency and handling. Its 3.5-liter V-6 is tweaked to produce 10 additional hp (to 300) while improving fuel efficiency. A new touchscreen technology interface sports a separate rotary controller and greater utility. The Xtronic continuously variable transmission is reprogrammed with a wider ratio range, enhanced shift logic and a Sport mode. NissanConnect with navigation and an 8.0-inch color display gets smartphone-style controls and swipe-to-meter functionality.

The 2016 **Altima** gets Nissan's new V-shaped corporate grille, along with restyled headlights and taillights. Newly available features include adaptive cruise control, forward-collision alerts and automatic braking.

Upper trims of the electric **Leaf** receive a larger battery pack, with 27 percent more range — up to 107 miles — between charges. All trims get connectivity upgrades and the base S gets a larger touchscreen.

The 2016 Maxima is 2.2 inches longer than before and sits 1.3 inches lower. Weight is down, too, for gains in efficiency and handling.

Hyundai

All-new Tucson is roomier, better equipped, more sophisticated

Tucson growth spurt yields a roomier cabin and more cargo space.

Tucson's understated interior design sets the stage for well-organized and intuitive controls and abundant storage. Upper trims approach near-luxury status.

Hyundai grows its popular **Tucson** subcompact crossover by 3 inches in length and 1.1 inches in width. This growth spurt yields a roomier cabin (great news for back-seat riders) and increased cargo space, positioning the Tucson between the subcompact and compact segments. An available new turbocharged 175-hp four is mated with a new seven-speed automated manual. A 164-hp four powers the base SE and is paired with a six-speed automatic. Either engine can be hooked up to both FWD and AWD powertrains. Tucson's understated interior design sets the stage for well-organized and intuitive controls and abundant storage. Upper trims approach near-luxury status. The standard 5-inch touchscreen offers user-friendly operation and a new 8-incher is optional. USB connectivity, Bluetooth and satellite radio are standard and available features include LED headlights and such safety features as lane departure warning and frontal-collision intervention.

The **Veloster Turbo** gets a new seven-speed automated manual transmission and new seats. An upgraded navigation system with HD radio, second-generation Blue Link and Apple Siri Eyes Free integration is available for base and Turbo models.

A new 7-inch touchscreen brings Android Auto and Apple CarPlay to the dashboard of every 2016 **Sonata**. Automatic headlights and a rearview camera also join the standard-features list, while suspension tweets improve handling.

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GR265824

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B6-129

$31,459*

G9136097

2016 Yukon XL Denali

G6-227

$72,488*

GR248782

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GF190119

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Audi

Driver-focused TT marries power, finesse, cutting-edge tech

Innovative new "virtual cockpit" pioneers interactive dashboard technology.

The base TT makes 220 hp this year; its high-performance TTS spawn, 292.

Audi offers its all-new TT coupe and its high-performance spawn, the TTS. Looking a lot like Audi's R8 flagship, the **TT** gets crisp new styling, more power (220 hp) and improved handling, thanks to a redesigned suspension. Inside, an innovative 12.3-inch display (Audi calls it the "Audi virtual cockpit") combines gauges and controls in a single, massive, interactive digital cluster. Also: dramatic center-console styling, LED ambient cabin lighting and standard LED headlights.

Ramping up to the **TTS** means a 72-hp boost to 292 ponies, an adjustable suspension with two ride heights, four selectable settings and adaptive magnetic dampers.

A6 models get freshened styling, front and rear, and more power. The turbocharged 2.0T now makes 252 hp, and the supercharged 3.0L turns out 333 hp. A new automated manual replaces last year's CVT on four-cylinder trims. A faster infotainment system processor enables 3D animated graphics. 4G LTE connectivity replaces last year's 3G setup.

An available "S-Line" style package adds new sizzle to the **A3** family. All **A5s** get the S-Line package standard.

The **A7** is freshened front and rear, a power-adjustable steering wheel is now standard, as are LED headlights and 4G mobile WiFi. The supercharged 3.0-liter six engine is stronger by 23 hp — to 333 — and more efficient.

Acura

Advanced driver-assist technologies drive Acura upgrades

AccuraWatch signals the future with a suite of technologies that make every driver better.

The **RDX** compact crossover receives freshened styling inside and out, new driver-assist technologies and an available 7-inch touchscreen. Power is up to 279 hp and cylinder-deactivation boosts efficiency to 23 mpg combined. Now available with AccuraWatch: Adaptive cruise, forward-collision warning/mitigation, lane-departure warning/intervention, blind-spot monitor and automatic wipers. Can't miss it: look for the new grille, LED headlights and new tailgate.

The **ILX** compact sedan also freshens itself up with a handful of style updates, including new LEDs. Last year's up-level engine — a 201-hp 2.4-liter four — is this year's base engine, and is mated to an eight-speed automated manual.

The **MDX** crossover's automated manual transmission adds a ninth gear, the available AWD system is lighter and more responsive and MDX adds AccuraWatch, a comprehensive suite of safety tech. Other changes include a standard frameless rearview mirror, Siri Eyes Free voice controls for compatible Apple devices, an easy-entry driver seat and (via the Advance package) auto stop-start.

The RDX is updated with freshened styling, available AccuraWatch and new touchscreen display.

Subaru

Subaru deepens safety and driver-assist technologies

EyeSight safety system and Starlight connectivity suite add key functions

Now in its second year following a full makeover, Outback's available EyeSight and Starlink systems grow more comprehensive.

Outback, now in its second year following a stem-to-makeover, returns with key updates to its extensive safety and driver-assist technologies. EyeSight, Subaru's twin-camera safety system, adds lane-keep assist functionality, and the Starlink connectivity suite gets automatic crash notification and stolen-vehicle recovery. Across the line, steering tweaks improve feel from behind the wheel. A new automatic on/off function turns on the headlights with the windshield wipers.

Crosstrek drops the "XV" from its name and receives freshened front-end styling. The Starlink telematics suite is now available, as are blind-spot monitoring, lane-change assist and rear cross-traffic alert.

The **Legacy** sedan sees updates similar to Outback's, including the steering system revisions and retuned shock absorbers for the Limited trim. The optional EyeSight system now includes lane-departure intervention.

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Honda

Spirited and refined, all-new Civic represents a return to form

Honda's first turbocharged engine makes 174 hp, scores 32 mpg highway

Energetic new sheet metal hints at the renewal of Civic's spirited soul. The fully redesigned cabin is roomier, quieter and more refined.

Consider the all-new 2016 Honda **Civic** a return to form. Honda has infused its compact giant with the lively spirit of Civics past. Energetic new sheet metal hints at the renewal of its spirited soul. The fully redesigned cabin is roomier, quieter and more refined. Ride and handling locate the fine line between performance and comfort. An 174-hp turbocharged 1.5-liter four — Honda's first turbo — scores 42-mpg-highway EPA ratings. The base engine is also new, more powerful and frugal than the one it replaces, it makes 158 hp and returns 35 mpg combined when paired with Honda's very good CVT. Standard gear includes full power accessories, Bluetooth and a rearview camera.

A new model for 2016, the **HR-V** crashes the subcompact crossover party with its five-passenger practicality, frugal yet engaging personality and impressive assortment of high-tech and high-touch features. Seventeen-inch wheels are standard, as are full power accessories, rear view camera, cruise control, Bluetooth connectivity and Honda's highly configurable second-row "Magic Seat." Its 1.8-liter four-cylinder engine makes 141 horsepower and 127 pound-feet of torque. FWD trims get either a six-speed manual transmission or optional CVT; AWD models can be had only with the CVT. Fortunately, it's a good one. According to the EPA, a front-drive HR-V will get 28 mpg in combined driving (25 city/34 highway) with the manual transmission or 31 mpg combined (28/35) with the CVT. Opting for all-wheel drive reduces fuel economy slightly to 29 mpg combined (27/32).

Honda updates **Accord** with freshened body styling, LED taillights, revised suspension tuning and new interior trim. Upper trims add a 7-inch touchscreen with Apple CarPlay and Android Auto functionality. Honda Sensing, the company's comprehensive suite of driver-assist technologies, is available on all trims. All sedans but the base LX get a 60/40-split rear seat.

Ford

Ford updates Explorer, debuts new infotainment system

New Sync 3 infotainment replaces MyFord Touch in key models

Ford's replaces MyFord Touch with the new Sync 3 infotainment system this year. It employs a simplified menu structure and introduces pinch-and-swipe gesture capability. Look for it on assorted new models, including the F-150 pickup. A new Pro Trailer Backup Assist feature makes easy work of backing a trailer and a luxurious Limited trim comes aboard.

Key updates keep the venerable **Explorer** in a sweet spot. Most obvious are the new LED headlights and new grille. But there's also a frugal new engine option. The turbocharged EcoBoost four makes 270 hp and can tow up to 3,000 pounds. In AWD trim, it delivers 22 mpg combined. Suspension tweaks improve ride comfort across the family and the available MyFord Touch interface gets tactile buttons in place of the old touch-sensitive controls. Explorer's optional automated parking system adds perpendicular parking to its bag of tricks.

Two developments in **Mustang** territory. There's a wicked new GT350 that runs a high-revving, 526-hp V-8 with heavy-duty cooling capacity. It rides lower than stock 'Stangs and track-ready tires are standard. Mustang's GT Performance package can now be had on the convertible.

New LED headlights and new grille are the most obvious Explorer updates. But there's also a frugal new engine option.

GMC

GMC expands selection of upscale Denali trims

Denali variants are now available for Sierra, Acadia, Yukon and Terrain, with a Canyon Denali in the works.

There's a new diesel in town and it's found under the hood of select 2016 Canyon crew cab pickups.

GMC continues to expand its Denali family of upscale trims. Denali variants are now available for Sierra, Acadia, Yukon and Terrain, with a Canyon Denali in the works. All Denalis shared signature styling cues, power liftgates (where applicable) and keyless entry and ignition. Leather, heated seats, French stitching and authentic aluminum trim are standard, as is GMC's IntelliLink infotainment system. A comprehensive suite of driver-assist and active safety technologies boost the safety quotient.

There's a new diesel in town and it's found under the hood of select 2016 **Canyon** crew cab pickups. Like all diesels, its story is best told in terms of torque, towing capacity and fuel efficiency. The turbocharged 2.8-liter four makes just 181 hp but turns out a massive 369 lb-ft of torque. It can tow up to 7,700 pounds (a deluxe trailering package is standard with the diesel and includes a driver-selectable exhaust brake and integrated trailer brake controller). 4x4 models return an outstanding 23 mpg combined/20 city/29 highway. Apple CarPlay smartphone integration is newly available.

mazda

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Land Rover

Major updates freshen key Land Rover products

Many changes for Evoque; turbodiesel sixes join Range Rover and Ranger Rover Sport lineups; Range Rover adds new top-line trim

Range Rover Evoque receives freshened headlights, new LED taillights and more leather inside.

Land Rover's **Range Rover Evoque** receives a slew of updates this year, including freshened headlights, new LED taillights and a redesigned rear spoiler. Cabin details now include full leather upholstery, while the InControl safety telematics system comes standard on all 2016 Evoques. Newly available options include full LED headlights, a hands-free power liftgate, lane-keeping assist, a driver drowsiness monitor and a head-up display.

Range Rover Sport debuts an optional turbodiesel V-6 that makes 254 hp and 440 pound-feet of torque and is EPA-rated at 25 mpg combined. Parking cameras are upgraded, there's a new hands-free power tailgate and a self-lowering suspension facilitates ingress and egress. Also: A new crawl-control system boosts the Sport's off-road chops.

Range Rover's new top-of-the line SV Autobiography trim is powered by a supercharged V-8 that's good for 550 hp and 461 lb-ft of torque. Also joining the lineup is a newly available 3.0-liter turbo-diesel. It makes 254 hp and 443 lb-ft of torque and delivers 25 mpg combined, a 32-percent advantage over the base 340-hp supercharged V-6 gas engine. That engine gets a 40-hp bump in HSE trim, to 380 hp. New features include an off-road cruise control system, a hands-free tailgate, an updated infotainment interface, with smartphone integration, and an automatic air suspension that lowers ride height to ease entry and exit.

Mazda

New rides prove Mazda's zoom-zoom bona fides

New CX-3 crossover and made-over Miata roadster bolster brand's performance cred

The all-new 2016 **CX-3** subcompact crossover combines a crossover's ride height with the verve of a hatchback. Its 2.0-liter four-cylinder engine makes 146 horsepower, with front-wheel drive standard and all-wheel drive available on all trims. Quicker than most competitors, the CX-3 is also more efficient, with FWD trims earning 31 mpg combined (29 for AWD models). Mazda's Heads-Up Cockpit minimizes the amount of time a driver's eyes must leave the road to operate the infotainment system.

Mazda's brilliant little **MX-5 Miata** is fully redesigned and better than ever, due in no small part to a 200-pound weight loss. A 2.0-liter four The RWD roadster is powered by a 2.0-liter four-cylinder engine that makes 155 hp routed through a six-speed manual transmission or an available six-speed automatic with steering-wheel shift paddles. Three trims include the base Sport, performance-oriented Club and upscale Grand Touring.

The all-new 2016 CX-3 subcompact crossover combines a crossover's ride height with the verve of a hatchback

Volkswagen

VW expands infotainment, safety and driver-assist technologies

Second-gen infotainment system integrates three existing smartphone app suites

The 2016 Passat receives a facelift, an updated center stack and available full-leather seating.

The word of the year at Volkswagen is ***tech***, as the majority of its models receive significant infotainment, safety and driver-assist upgrades. Most notably, VW debuts the second-generation of the its MIB infotainment system, the first of its kind to integrate all three smartphone-app suites, Apple CarPlay, Android Auto and MirrorLink.

The 2016 **Passat** receives a facelift, an updated center stack and, on upper trims, full leather seating. A rearview camera is now standard, and newly available safety features include lane-departure warning and assist, a blind-spot monitor and frontal collision warning with automatic braking. VW ditches its propriety smartphone and media-player plug with a standard USB port. A sporty R-Line trim joins the family.

The compact **Jetta** gets a new base engine this year, a turbocharged 150-hp four. Whether paired with the five-speed manual or six-speed automatic, the new engine returns 32 mpg combined. Jetta also adds adaptive cruise, forward-collision warning with automatic emergency braking and VW's post-collision braking system, which reduces the incidence of secondary collisions.

The performance-oriented **Jetta GLI** is redesigned, with freshened new styling, specially tuned sport suspension and a 210-horsepower, 2.0-liter turbocharged and direct-injection engine.

There's a new **Beetle** base trim this year, the 180-hp 1.8T S. All other trims receive the smartphone and connectivity updates mentioned above.

Volkswagen drops **Tiguan's** base price and adds such standard gear as heated front seats, "V-Tex" premium vinyl upholstery and keyless ignition and entry. Every Tiguan also gets the infotainment updates.

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Msrp 38230, Sale price 31147, after 2283 Wendle discount, 1500 bonus customer cash, 2250 retail customer cash, 300 ecoboost bonus customer cash, 750 f150 bonus cash certificates while they last. 2.7 V6 ecoboost, trailer tow pkg, power equipment group, sync and more.

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Lexus

Bold new look, roomier cabin and more power for RX 350

Wheelbase and overall length grow for 2016; new body style debuts

Chiseled body-side lines, a sweeping coupe-like silhouette and Lexus's new corporate grille bring fresh vitality to the RX family.

The 2016 **RX 350** crossover takes a dramatic turn this year, gaining a bold new look, a roomier cabin and improved ride and handling. Its 3.5-liter V-6 gets a 25-hp bump, to 295, and an eight-speed automatic is standard. Wheelbase and overall length are up, the roofline comes down a hair and ride-height increases slightly. Chiseled body-side lines, a sweeping coupe-like silhouette and Lexus's striking new corporate grille give the venerable crossover a burst of fresh vitality. Inside, the dashboard is lower and the control panel is canted toward the driver. Models equipped with navigation receive an enormous 12.3-inch display.

The **GS** sedan family adds a new entry-level trim. The front-wheel-drive GS 200t features a fuel-efficient 241-hp turbocharged four. Front and rear fascias are updated in Lexus's dynamic new design language. Lexus's Enform Service Connect infotainment system is now standard across the board and all GS 350s get navigation. New for 2016 is the high-performance GS F, whose 5.0-liter V-8 makes 467 hp. There's also a torque-vectoring rear differential, sport-tuned suspension and larger bakes. To manage all this goodness, Lexus reinforced the GS's body structure.

The **IS** family loses one model and gains two. Gone is the IS 25. Come are the thrifty 241-hp IS 200t (FWD only) and the AWD 255-hp IS 200. The top IS is the 306-hp IS 350.

The **LX 570** gets a new eight-speed automatic transmission, Lexus' Drive Mode Select system, revised styling, a batch of interior upgrades, and new safety and infotainment features. The body is also a little longer and wider, benefiting second-row legroom.

The **RC** coupe gets the same powertrain updates as the IS does. Performance shock dampers are standard on the new RC 200t and optional on the RC 350 F Sport. Lexus Enform Service Connect connectivity suite is standard.

Infiniti

QX50 compact luxury crossover gets longer wheelbase

Benefits include the usual — improved ride quality and more rear legroom.

Powered by a 325-hp V-6, the QX50 is one of the segment's most engaging entries.

Coming off its best year of sales in history, Infiniti plans a number of key product launches in coming months. Meantime, its most popular model, the **QX50** compact luxury crossover, now rides on a longer wheelbase. The results are predictably sweet: a smoother ride and an additional 4.3 inches of rear legroom. Powered by a 325-hp V-6, the QX50 is one of the segment's most engaging entries.

Updates to the large **QX80** SUV include freshened front and rear styling, new LED headlights, new interior trim, standard automatic high-beam control and an updated forward collision mitigation system. A new limited-release Signature Edition bundles nearly the entirety of the rig's extensive features list into a single top-shelf trim.

Mitsubishi

"Dynamic Shield" highlights Outlander, Outlander Sport updates

New look and more usher Mitsubishi crossovers into 2016 model year

The heavily updated Outlander receives redesigned front fenders, halogen headlights, LED position lights, lower door sections, 18-inch alloy wheels and revised rear fascia with LED taillights.

Mitsubishi debuts a bold new grille and front fascia design it calls "Dynamic Shield," and applies it to the seven-passenger Outlander and five-passenger Outlander Sport crossovers.

The **Outlander** also receives redesigned front fenders, halogen headlights, LED position lights, lower door sections, 18-inch alloy wheels and revised rear fascia with LED taillights. Cabin updates include enhanced soft-touch surfaces, a redesigned steering wheel and a new navigation and audio-display system. Handling improves and noise, vibration and harshness are reduced. Increased structural and suspension rigidity produce a quieter, more composed ride. Extensive noise-reduction measures include thicker rear-door glass, more insulation throughout, improved weather-stripping and dynamic suspension dampers. An updated continuously variable transmission provides improved acceleration and performance, shift feel and torque delivery.

Besides its new corporate grille, the **Outlander Sport** boasts a new 6.1-inch touchscreen interface. There are also new 18-inch alloy wheels, lip wheel moldings and available power folding exterior mirrors with turn indicator lamps. Cabin enhancements include a new steering wheel, new seat fabrics and new auto-dimming rearview mirror with Homelink.

Lancer sedan updates include a revamped continuously variable transmission and revised front-end styling. LED daytime running lights are newly standard, as are four-wheel disc brakes, automatic climate control, Fuse voice controls and a new center console with a USB port. Also new to the standard-features list: alloy wheels, foglights and a color driver-info display.

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2016 PRIUS V TWO
$222 LEASE/ MONTH
AUTO SALE PRICE $25,366

2016 PRIUS LIFTBACK THREE
$293 LEASE/ MONTH
AUTO SALE PRICE $27,501

2016 COROLLA S PLUS
$159 LEASE/ MONTH
AUTO SALE PRICE $18,977

2016 CAMRY LE
$189 LEASE/ MONTH
AUTO SALE PRICE $22,006

2015 AVALON XLE TOURING
$469 LEASE/ MONTH
AUTO SALE PRICE $34,158

2016 RAV4 XLE
$214 LEASE/ MONTH
AUTO SALE PRICE $27,243

2015 SIENNA LE AWD
$309 LEASE/ MONTH
AUTO SALE PRICE $31,784

2016 HIGHLANDER LE PLUS
$339 LEASE/ MONTH
AUTO SALE PRICE $34,634

2016 4RUNNER
SR5 4X4

$379 LEASE/MONTH
AUTO SALE PRICE $34,156

2016 TOYOTA TUNDRA
SR5 4X4 Dbl Cab

$349 LEASE/MONTH
AUTO SALE PRICE $34,112

2015 SEQUOIA
SR5 4X4

$469 LEASE/MONTH
AUTO SALE PRICE $43,211

2015 Prius C Three. Stock #58896. Model #1205. MSRP: $23,210.00. Sale Price: $22,005. Residual Value: $12,533. Total due at signing: $1999.00 Lease For $189/mo AFTER $1500 REBATE. 36 month lease on approved credit. 12,000 miles per year. Or Purchase at $20,505 after $1500 Toyota REBATE. Sale price does not include tax, lic, or negotiable $150 dealer doc fee. Expires 2/29/16. 2015 PRIUS LIFTBACK Two. Stock: #59590. Model#: 1223. MSRP: $25,260.00. Sale Price: $24,236. Residual Value: $14,146.00. Total due at signing: $1999.00. Lease for $178/mo AFTER $2500.00 REBATE. 36 month lease on approved credit. 12,000 miles per year. Or Purchase at $21736 AFTER $2500 Toyota REBATE. Sale price does not include tax, lic, or negotiable $150 doc fee. Expires 2/29/16. 2016 PRIUS V Two. Stock: $59,630 Model: 1243 MSRP: $27,735.00. Sale Price: $26,366. Residual Value: $16,641.00. Total due at signing: $1999.00. Lease for $222/mo AFTER $1000 REBATE. 36 month lease on approved credit. 12,000 miles per year. Or Purchase at $25,366 AFTER $1000 Toyota REBATE. Sale price does not include tax, lic, or negotiable $150 doc fee. Expires 2/29/16. 2016 PRIUS LIFTBACK Three. Stock#: 59774. Model#: 1225. MSRP: $29,020.00. Sale Price: $27,501. Residual Value: $17,412.00. Total due at signing: $1999.00. Lease for 293/mo. 36 month lease on approved credit. 12,000 miles per year. Or Purchase at $27,501. Sale price does not include tax, lic, or negotiable $150 doc fee. Expires 2/29/16. 2016 COROLLA S PLUS. Stock#: 59256 Model#: 1864. MSRP: $21,134.00. Sale Price: $19,977. Residual Value: $13,737.00. Total due at signing: $1999.00. Lease for 159/mo AFTER 1000 REBATE 36 month lease on approved credit. 12,000 miles per year. Or Purchase at $18,977 AFTER $1000 Toyota REBATE. Sale price does not include tax, lic, or negotiable $150 doc fee. Expires 2/29/16. 2016 CAMRY LE. Stock: # 59715. Model#: 2532. MSRP: $24,905.00. Sale Price: $23,256. Residual Value: $14,943.00. Total due at signing: $1999.00. Lease for 189/mo AFTER 1000 REBATE. 36 month lease on approved credit. 12,000 miles per year. Or Purchase at $22,006 AFTER $1250 Toyota REBATE. Sale price does not include tax, lic, or negotiable $150 doc fee. Expires 2/29/16. 2015 AVALON XLE TOURING. Stock#: 59292. Model #3548. MSRP: $37,140.00 Sale Price: $34,158. Residual Value: $20,056.00. Total due at signing: $1999.00. Lease for 469/mo. 36 month lease on approved credit. 12,000 miles per year. Or Purchase at $34,158. Sale price does not include tax, lic, or negotiable $150 doc fee. Expires 2/29/16 2016 RAV4 XLE Stock#: 59595. Model#: 4442. MSRP: $29,124.00. Sale Price: $27,743. Residual Value: $18,639.00. Total due at signing: $1999.00. Lease for 214/mo AFTER 500 Rebate. 36 month lease on approved credit. 12,000 miles per year. Or Purchase at $27,243 after $500 Toyota Rebate. Sale price does not include tax, lic, or negotiable $150 doc fee. Expires 2/29/16. 2015 SIENNA LE AWD. Stock#: 59696. Model#: 5366. MSRP: $35,259.00. Sale Price: $33,284. Residual Value: $20,098.00. Total due at signing: $1999.00. Lease for $309/mo AFTER $1000.00 Rebate. 36 month lease on approved credit. 12,000 miles per year. Or Purchase at $31784 AFTER $1500 Toyota REBATE. Sale price does not include tax, lic, or negotiable $150 doc fee. Expires 2/29/16. 2016 HIGHLANDER LE PLUS Stock#: 59865. Model#: 6949. MSRP: $37,154.00. Sale Price: $34,634. Residual Value: $25,636.00. Total due at signing: $1999.00. Lease for $339/mo. 36 month lease on approved credit. 12,000 miles per year. Or Purchase at $34,634. Sale price does not include tax, lic, or negotiable $150 doc fee. Expires 2/29/16. 2016 4RUNNER SR5 4X4. Stock#: 59756. Model#: 8664. MSRP: $36,330.00. Sale Price: $34,156. Residual Value: $23,615.00. Total due at signing: $1999.00. Lease for $379/mo. 36 month lease on approved credit. 12,000 miles per year. Or Purchase at $34,156. Sale price does not include tax, lic, or negotiable $150 doc fee. Expires 2/29/16. 2016 TOYOTA TUNDRA SR5 4X4 Dbl Cab. Stock#: 59805. Model#: 8340. MSRP: $36,140.00. Sale Price: $34,112.27. Residual Value: $23,852.00. Total due at signing: $1999.00. Lease for 349/mo. 36 month lease on approved credit. 12,000 miles per year. Or Purchase For $33,612.27 AFTER $500 Toyota REBATE. Sale price does not include tax, lic, or negotiable $150 doc fee. Expires 2/29/16. 2015 SEQUOIA SR5 X4. Stock#: 59558. MSRP: $50,816.00. Sale Price: $43,211. Residual Value: $30,490.00. Total due at signing: $1999.00. Lease for 469/mo. 36 month lease on approved credit. 12,000 miles per year. Or Purchase For $43,211. Sale price does not include tax, lic, or negotiable $150 doc fee. Expires 2/29/16.

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Toyota

Redesigned Prius sports aerodynamic styling, engaging dynamics

All-new 2016 Prius more roomy, comfortable and efficient

Fully made over, Prius gets aerodynamic styling; a roomier cabin, a more efficient hybrid system and a new platform that enhance ride quality.

Two decades ago, Toyota helped launch the hybrid revolution. Since then, its ground-breaking **Prius** has become synonymous with the breed. This year, Prius is fully made over, with fresh and aerodynamic styling; a redesigned and roomier cabin; a new, more efficient hybrid system; and a new platform, with a redesigned rear suspension that enhances ride comfort and driving dynamics. The '16 Prius is quieter and more engaging, and its operation more refined. With EPA ratings of 52 mpg combined/54 mpg city/50 mpg highway, Toyota claims for Prius better economy than any other "mass-produced passenger vehicle available without a plug." An even more efficient variant, the Prius Eco, returns 56 mpg combined. The 2016 Prius is also eligible for Toyota's comprehensive new Safety Sense system with automatic pre-collision braking.

There's a new hybrid variant for the **RAV4** compact crossover, which also receives updated front-end styling. A sporty new SE trim gets suspension tweaks, LED headlights and unique styling elements.

A new eight-speed automatic transmission makes the **Land Cruiser** a bit quicker, while a front-collision avoidance system with pedestrian detection, blind spot and rear cross-traffic warning systems makes it safer. The Entune infotainment system is updated, with Siri Eyes Free technology, a Qi wireless phone charger and a new dual-screen rear-seat video entertainment system.

Lincoln

Second-generation MKX is fully redesigned

Crossover's cabin grows quieter, more spacious, more sophisticated

MKX receives handsome new sheet metal, a roomer cabin, with upgraded materials, and an available adaptive suspension that enhances ride and handling.

Lincoln's all-new, second-generation **MKX** crossover has landed. Fully redesigned, the MKX receives handsome new sheet metal, a more spacious cabin, with upgraded materials, and an available adaptive suspension (standard on AWD models) that enhances ride and handling. A raft of noise-reduction measures, including active noise-cancellation, render this one quiet crossover. The base engine, a 3.7-liter V-6, makes 303 hp and an optional turbocharged six makes 335 hp. Options include massaging 22-way front seats and a 19-speaker up-level audio system.

MKC and **Navigator** get Sync 3, an all-new touchscreen control interface.

Buick

Buick to debut midsize Cascada convertible

Four-passenger Cascada will be first Buick's first soft-top in 25 years.

At press time, Buick couldn't confirm that the Cascada would appear at the Auto Show. Keep your fingers crossed, Buick fans.

A quarter-century has passed since Buick sent a convertible out into the world. This year, there's a new one. The all-new, midsize, four-passenger **Cascada** is a lovely piece of automotive design. Its pedigree includes a European chassis and a suspension designed in the US a comfortable ride and responsive handling. A thrifty and eager 200-horsepower turbocharged four is mated to a six-speed automatic. The Cascada's insulated, power-folding canvas top can be raised or lowered in 17 seconds and at speeds up to 31 mph. Standout features include a rearview camera, 7-inch touchscreen, navigation, 20-inch alloy wheels, rear parking sensors and lane-departure warning. Siri Eyes Free provides hands-free calling and text messaging. Power-operated rear seats fold down at the touch of a button, expanding the capacity of its already-generous trunk

The 2016 **LaCrosse** gets a standard power driver seat and an updated IntelliLink infotainment system that includes dual USB ports, an enhanced interface and Apple CarPlay and Android Auto compatibility.

Encore adds a Sport Touring trim powered by a 153-hp turbocharged four.

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VIN 1N6AD0EV8GN706673 Model Code 32616
2 Available at this price.

2016 NISSAN ROGUE SL AWD

NEW

MSRP $34,185.00
Auto Show Price $31,701.00
VIN 5N1AT2MV2GC790998 Model Code 22616
3 available at this price.
Price includes $750.00 Nissan Customer Cash.

2015 NISSAN MURANO PLATINUM AWD

NEW

MSRP $44,910.00
Auto Show Price $40,610.00
VIN 5N1AZ2MH4FN290093 Model Code 23615
3 Available at this price
Price includes $1,000.00 Nissan Customer Cash and $500.00 Nissan Customer Bonus Cash.

2015 NISSAN QUEST S VAN

NEW

MSRP $28,660.00
Auto Show Price $25,339.00
VIN JN8AE2KP9F9124210 Model Code 55115
2 available at this price.
Price includes $2,000.00 Nissan Customer cash.

2016 NISSAN MAXIMA PLATINUM

NEW

MSRP $42,760.00
Auto Show Price $38,941.00
VIN 1N4AA6AP9GC426087 Model Code 16516
4 Available at this price.
Price includes $1,000.00 Nissan Customer Cash.

2016 NISSAN 370Z CONVERTIBLE

NEW

MSRP $50,850.00
Auto Show Price $48,400.00
VIN JN1AZ4FH5GM910442 Model Code 42316
2 Available at this price.

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